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DDA Subject

DDA

86-0325

ROUTING AND TRANSMITTAL SLIP

Date

12 FEBRUARY 1986

TO: (Name, office symbol, room number,
building, Agency/Post)

Initials

Date

1. DIRECTOR OF INFORMATION TECHNOLOGY

2.

3.

4.

5.

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Circulate XXXX	For Your Information	See Me
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Coordination	Justify	

REMARKS

occurrences, disposals,

Room No.—Bldg.

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RM 41 (Rev. 7-76)

101-11.206

STAT

Digital Equipment Corporation
8400 Corporate Drive
Suite 300
Landover, Maryland 20785
301.731.3000

DD/A Registry
86-0325

February 2, 1986

digital

Mr. Richard J. Kerr
Deputy Director for Administration
Central Intelligence Agency
Room 7E12
Washington DC 20505

Dear Mr. Kerr,

I have not yet had the opportunity to meet you personally, although I hope to in the near future. I recently had general corporate philosophy discussions with your predecessor at the Information Security Symposium sponsored by the Security Affairs Support Association. I have continuing contact with the Agency Information Processing Committee Chaired by [REDACTED] who is the Secretary of the Information Processing Committee, suggested that I make contact with you in general, and that I specifically make contact with you to make you aware of DECWORLD '86.

As you well know, DIGITAL EQUIPMENT CORPORATION is one of the world's largest manufacturers of networked computer systems and associated peripheral equipment. DIGITAL is also the leader in systems integration because of our networks and communications software products, and education, customized software and maintenance services. Last year we established a precedent by creating DECWORLD, an exposition and demonstration of our complete range products and capabilities. This year we will continue a very successful tradition with DECWORLD '86.

On behalf of Kenneth H. Olsen, the President of DIGITAL EQUIPMENT CORPORATION, and Harvey Weiss, the Vice President of Government Systems Group, I want to invite you to attend DECWORLD '86, which is being held in Boston, Massachusetts February 24 through February 28, 1986. DECWORLD '86 is a complete-solutions exposition specifically designed to demonstrate computer solutions in areas of potential interest to industry and the government customer:

- * DISTRIBUTED PROCESSING
- * REDUCED PRODUCT COST
- * HIGH AVAILABILITY COMPUTING
- * COMPUTER SECURITY
- * NETWORK ARCHITECTURES
- * VAX FAMILY EXTENSIONS
- * GREATER CUSTOMER SATISFACTION

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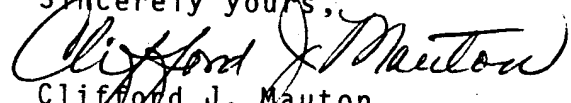
The Sheraton Boston Hotel and Copley Place Complex will be transformed into a solutions and technology exposition center, demonstrating the ways that DIGITAL can satisfy your automation requirements. There you'll see exhibits showing how to solve problems in industries and the government market place.

We are also offering over 60 seminars that will show you how DIGITAL'S solutions could fulfill the requirements of industry and government agencies. The combination of exhibits and management seminars will demonstrate that "DIGITAL HAS IT NOW".

I am enclosing a brochure on DECWORLD and a document which contains abstracts of the seminars. For more information, please make contact with me; my business card is enclosed. To register for DECWORLD '86, call 800-DEC-SHOW, and also notify me.

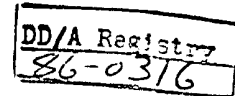
We look forward to seeing you at DECWORLD '86.

Sincerely yours,


Clifford J. Mauton
Defense Programs Group
Government Systems Group

Enclosures

Digital Equipment Corporation
8400 Corporate Drive
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February 7, 1986

digital

Mr. Richard J. Kerr
Deputy Director for Administration
Central Intelligence Agency
Room 7E12
Washington DC 20505

Dear Mr. Mr. Kerr,

I recently mailed information on DECWORLD '86 to you. I am enclosing some additional correspondence which provides amplifying information on the DECWORLD displays and presentations.

I realize that time and funding limits make it impossible for you to accept every invitation. However, because of the spectrum of technology and application displays and seminars which will be available at DECWORLD, I strongly encourage you to attend. DECWORLD '86 is, by far, the largest exhibit and technology exchange any one computer company has ever assembled.

Please notify me as soon as possible if you or any of your staff plan to attend.

Sincerely,

A handwritten signature in cursive script that reads "Clifford J. Mauton".

Clifford J. Mauton
Defense Programs Group
DIGITAL EQUIPMENT CORPORATION

Enclosure